

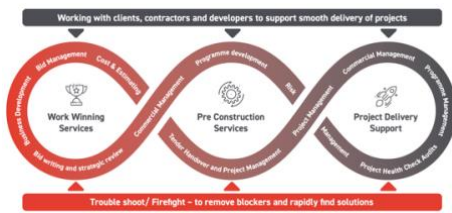
Working with clients, contractors and developers to support smooth delivery of projects

July - August Headlines

- ✓ 8 projects completed
- ✓ 3 new clients
- ✓ 3 returning clients
- ✓ £1.5m work won for clients
- ✓ 133 bespoke opportunities identified for our customers
- ✓ 100% positive feedback
- ✓ 3 project tenders submitted for clients
- ✓ 3 framework tenders submitted for clients.

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Construction Focused Services

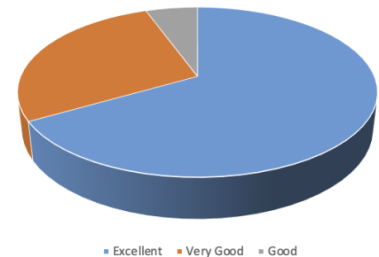


New Team Member



Customer Satisfaction

Overall, how would you rate our service?



Work Winning Update



Pre Construction Update



Project Delivery Update

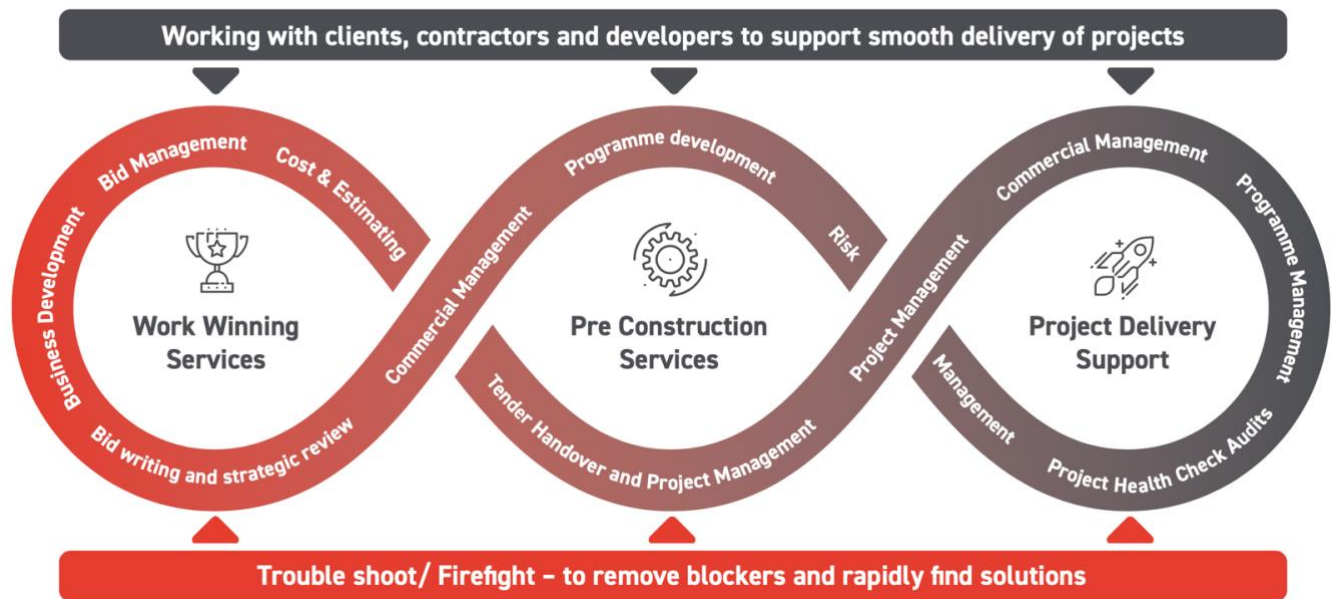


Construction focused services

Our unique business model continues to prove a hit with our customers.

We continue to offer services across the project/programme lifecycle. Our services are summarised below but bespoke to each client so please drop us a line if you are looking for something different and tired of the usual consultancy support you are receiving.

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Welcoming our newest team member

We are delighted to welcome Jack Procter to our team at Procter and Street.

Jack strengthens our bid and delivery capability and is a perfect fit in our business ethos with his Civil Engineering and Delivery background. Jack brings different experiences to the team with wind, power, MoD, marine and wider civil engineering experience.

Jack joins us from Volker Stevin and is already making a big impact with our customers.

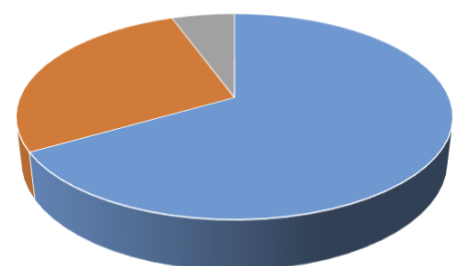


Customer Satisfaction

We continue to obtain feedback on completion of each project. We'd like to thank you for recent feedback if you have completed our questionnaire.

We are delighted that since launching our Customer Satisfaction Survey, our Customer Satisfaction score has continued at 100% with all our customers saying that they would use us again or recommend us to a colleague or friend.

Overall, how would you rate our service?



■ Excellent ■ Very Good ■ Good

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Recent feedback...

"I don't think we could specifically ask for anything to be improved, the service provided was 1st class throughout".

A separate customer said:

"Your approach to team working and team building is the best I have seen".



Work Winning Update

I wish we had a £ for every time we've heard negative criticism of the usual bid companies. The common experiences are; the need to spoon feed writers, huge costs, uncertain costs.

Our construction focused approach led by delivery people is really offering something different in this space and the results speak for themselves.

Over the last three months we have:

- Worked on 11 bids
- £15k to £225m
- 4 project wins for 1 client for schemes ranging from £150k to £1m
- 2 x framework wins, including Procure Partnerships Framework places for Civils and Demolition.



Ongoing and upcoming work winning

- AMP8 Water
- 1 x Bradford tender
- Calderdale Highways Framework
- 2 x Technology bids

Recent Local Authority feedback to our Client included;

"Your quality response was so much better than the other tenderers, that's why despite your higher price we chose you".



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Pre Construction Update: Carlisle Link Road Mobilisation

We have now concluded our mobilisation work with Galliford Try on the £140m Carlisle Southern Link Road project. This follows our bid management and bid writing role during the PQQ and tender.

It was great to work with a forward thinking organisation who retained knowledge from the bid, invested in mobilisation, and a thorough handover to the project team.

Special mentions to WSP, Cumberland Council and Story Contracting who were collaborative and great partners to work with.

This mobilisation continues previous mobilisations from tender into delivery. From the £130m Belfast Transport Hub to a £1m project in Sheffield our delivery focus and knowledge means we can support you whilst you build your team.



Project Delivery Update

We are currently supporting our customers on a diverse portfolio of schemes in several different construction, development and civil engineering sectors. Our consultants are independently managing and complementing existing teams on the following projects.

We have recently concluded our 1st NEC training cohort achieving 100% pass rate. Other achievements include:

- Recently completed NEC Project, Commercial and Programme Management roles on the newly opened £30m South Heywood Link Road.
- Supporting a major developer on Infrastructure, Pre-construction & Design Management services in the north west on a 1.5m ft² commercial development and associated highways. Assessing and developing delivery strategies, bringing real value and cost savings early in the projects with a construction & build ability focused approach.
- Supporting our customer on United Utilities work with Design Management and Third-party Coordination Services.
- Working with one of our customers on the Hinkley Point C scheme supporting the development of their NEC programme.
- Working with a North West partner to develop and manage their NEC programme and all change control for a big box construction scheme.
- Supporting a major house builder with Infrastructure, Pre-construction & Design Management services for a new development including a large highway scheme.
- Managing development opportunities on complex Environmental Agency permitted sites.

Whether you need additional support or a full team to manage we have the people and experience to help. Get in touch admin@procterandstreet.co.uk

